



"Idaho's link to the SBIR/STTR Program"

SBIR/STTR PROGRAM

The SBIR (Small Business Innovation Research) and STTR (Small Business Technology Transfer) programs help promote technical innovation, commercialization, and cooperative research and development by small businesses nationwide.

These programs are the largest source of early-stage R&D funding in the United States America Seed Fund.

PHASE I

Phase I awards normally range from \$50,000 to \$256,000 (depending on the agency) and have a 3-12 month period of performance.

PHASE II

Phase II awards normally range from \$750,000 to \$1.8 million and have a two-year period of performance.

PHASE III

The objective of Phase III, where appropriate, is for the small business to pursue commercialization objectives resulting from the Phase I and Phase II activities. The SBIR Program does not fund Phase III awards – instead, certain Federal agencies may fund production contracts for products, processes or services intended for use by the U.S. Government.

Non-dilutive funding is available from

11 PARTICIPATING FEDERAL AGENCIES

Throughout the United States focused on various technological areas

- Department of Agriculture
- Department of Commerce
- Department of Defense
- Department of Education
- Department of Energy
- Department of Health and Human Services
- Department of Homeland Security
- Department of Transportation
- Environmental Protection Agency
- National Science Foundation
- National Aeronautics and Space Administration

WHO IS ELIGIBLE FOR THE SBIR-STTR PHASE I MATCH?

The SBIR-STTR programs fund a diverse portfolio of startups and small businesses across technology areas and markets to stimulate technological innovation, meet Federal research and development (R&D) needs, and increase commercialization and impact.

Eligible companies are Idaho-headquartered, small, for-profit businesses. The term "small business" is defined as a for-profit business with fewer than 500 employees, owned by one or more individuals who are citizens of, or permanent resident aliens in, the United States of America.

VISIT: <https://www.rediconnects.org/elevate-idaho/>



THE ELEVATE IDAHO SBIR/STTR PROGRAM PROCESS

1. OVERVIEW

- ✓ \$4+ billion available annually
- ✓ Congressionally Mandated
- ✓ Non-equity position (i.e., No loss of technology. No loss of intellectual property, and no payback of funds)
- ✓ Specifically to determine the scientific or technical merit of an idea or technology and transition into commercial products/services

2. SERVICES

Elevate Idaho provides Idaho Companies with guidance and hands-on assistance in all aspects of the SBIR-STTR Program, all at no charge.

Mentorship: Small technology companies receive mentorship with connections to business counseling, lab space, prototype creation, and other resources.

Direct Proposal Assistance: Ono-on-one proposal review for SBIR-STTR applicants.

Training: Based on opportunities and requirements of participating federal agencies, including research of topics, the application process, and the best practices.

Federal Program Officers: Connections with Federal program managers from SBIR-STTR federal agencies.

Agency Training: Based on particular nuances and requirements of participating agencies, including funding topics, the application process, and best practices to seek funding and awards.

University and Idaho National Laboratory Technology Development Office:

Collaboration with Idaho's University's and the Idaho National Laboratory Tech Development Office.

Funding Network: Small business connections to other resources of funding.

Business and Industry: Group collaboration to enhance opportunities and strengthen Idaho's innovation ecosystem.

3. APPLYING FOR FUNDING

- ✓ Before you apply read the entire solicitation carefully. This may prevent administrative mistakes that could disqualify your proposal.
- ✓ Make sure you meet all eligibility requirements before you apply.
- ✓ Give yourself plenty of time to prepare your proposal before the submission closing date.
- ✓ Apply through the agency's SBIR or STTR program before the submission closing date.
- ✓ Respond before the submission closing date. Review times can vary, check with the specific agency.
- ✓ If you receive funding be strategic about how you use it, as the award amount may not cover all your R&D expenses.
- ✓ Previous awardees may apply for Phase I funding for new innovations and Phase II funding for continuing R&D.

4. WORKSHOPS

Elevate Idaho provides focused and educational workshops on the first, second, and third Wednesday of each month. For specific dates and topics, please visit Elevate Idaho's website at: <https://www.rediconnects.org/elevate-idaho/>

5. CONTACTS AND SATELLITE OFFICES

Teresa McKnight/REDI

Dave Noack/SDBC

Bam Omotowa/ APEX

Matt Van Wagenen/ APEX

Tracy Day/Idaho Commerce

Brett Adkins/BSU

Marty Blair/ISU

Steve Wright/ISU

Arch Harner/U of I

Jason Stolworthy/INL

Brad Frazer/Hawley Troxell